VW

VAMA WOVENFAB LIMITED

Manufacturing SME

Rs. 324 - 341

15 Sep 2026 - 17 Sep 2026

Issue size	Where the money goes	P/E at the cap price
Rs. 49.5 cr	**All fresh issue** the document states no offer for sale - computed from the share count at the band cap - p.1	**11.0x** issuer disclosed - p.95

WHAT STANDS OUT

Profit not converting to cash - Operating cash flow is -55% of profit after tax. Less than half of reported profit arrived as cash — usually receivables or inventory build.

Strong revenue growth - Revenue compounded 178% a year over 2 years. Revenue compounding above 20% a year.

Margins compressing - EBITDA margin declined across the reported years.

WHAT THE COMPANY DOES

We, Vama Wovenfab Limited, are an ISO 9001:2015 certified company, primarily engaged in manufacturing and selling Polypropylene (PP)/ High Density Polyethylene (HDPE) Woven Sack Bags & Fabric based products of different weight, sizes and colours as per customers specifications like, HDPE Trampoline and Coloured Woven Fabric Sheets, Loop handle bags. We also trade in plastic granules.

Our production primarily uses plastic granules, which are melted, extruded into tapes, and woven into fabric for conversion into customized woven bags, with reprocessed granules from recycled residues also utilized to optimize resources.

WHERE THE MONEY GOES

How the fresh proceeds are to be spent, as stated in Objects of the Offer.

Capital Expenditure towards Const... 4% · Capital Expenditure towards purch... 21% · To Meet Working Capital Requireme... 75%

PROMOTER HOLDING

before		after
91.1%	>	—

AGAINST LISTED PEERS

Company	P/E	Revenue	Source
VAMA WOVENFAB LIMITED (at cap price)	**11.0x**	**Rs. 215 cr**	**p.95**
Aeroflex Neu Ltd	183.2x	Rs. 101 cr	p.97
Kahan Packaging Limited	4.5x	Rs. 30.4 cr	p.97

Figures as printed in the offer document. This page does not say whether that is expensive or cheap. That judgement is yours.

FINANCIALS, RS. CRORE

	2024	2025	2026	2Y CAGR
Revenue	28	77	215	+177.5%
EBITDA	5	10	18	—
Profit after tax	3	7	12	+109.5%
Net worth	9	17	29	—
Total debt	11	17	25	—

READING THESE NUMBERS AS MANUFACTURING

What actually diagnoses this business: Capacity utilisation - Order book - Working capital days - Customer concentration.

DOES THE PROFIT TURN INTO CASH

	2024	2025	2026
Operating cash flow	7	-2	-6
Capital expenditure	0	1	0
Financing	-6	6	7

Operating cash flow is -55% of profit after tax. The rest is sitting in receivables or inventory.

WHEN LOCKED SHARES CAN BE SOLD

Each date releases shares that could not previously be traded.

+12 months **Other** 8.9%	+36 months **Promoter** 20.0%

THE DOCUMENT'S OWN CASE, FOR AND AGAINST

STRENGTHS IT CLAIMS

1. Strong Long-Term Customer relationship (p.144)
2. Deep Customer Understanding and Prioritization (p.144)
3. On-Time and Planned Delivery (p.144)
4. Continuous Product and Process Improvement (p.145)
5. Skilled and Experienced Workforce (p.145)

RISKS IT DISCLOSES

1. Our Company derives a substantial portion of its revenues from limited buyers and dependence on a limited set of bulk purchasers exposes us to concentration risk. (p.26)
2. Our Company has not entered into long-term agreements with our customers, exposing us to risks of customer attrition and pricing pressures. (p.27)
3. Our Company is dependent on polypropylene (PP) and high-density polyethylene (HDPE) granules as primary raw materials, the prices of which are inherently volatile. (p.27)
4. We generate our major portion of sales from our operations in certain geographical regions, exposing us to regional concentration risks. (p.28)
5. Our Company requires significant amounts of working capital, and a significant portion is consumed in trade receivables and inventories.

Both columns are the offer document's own words, not this page's assessment.

THE INDUSTRY, AS THE DOCUMENT DESCRIBES IT

a 3.1% CAGR.

Drivers it names: Robust e-commerce activity, rising convenience-food consumption, and cost-competitive advantages over alternate substrates underpin sustained demand..

Constraints it names: The plastic packaging market in India is expected to be significantly challenged due to dynamic changes in regulatory standards, primarily due to increasing environmental concerns..

> These industry figures come from a Mordor Intelligence report commissioned and paid for by the issuer. It is not neutral research.

THE WIDER GROUP

Vasundhara Chem Plast Industries (promoter-group)	holds 7.7% - 1.5% of revenue is related-party
Marudhara Pack Products (promoter-group)	1.7% of revenue is related-party
Shree Shyam Industries (promoter-group)	0.1% of revenue is related-party

Extracted from the RHP at https://vamawoven.com/wp-content/uploads/2026/09/RHP_VamaWovenfabLimited-2.pdf by gemini-3.5-flash on 2026-09-12. Figure verification was skipped. The source text was not available to check against.